

## Connecting With YOUR World

### AutoZone to carry Zep Inc. Products

Auto parts and accessories retailer AutoZone Inc. will begin carrying Zep Inc.'s line of Zep Commercial hand care products. Through AutoZone, Zep will deliver professional-grade products to smaller businesses and individual consumers, giving independent mechanics, small auto repair shops and quick lube operators the ability to purchase products at retail stores. Zep said its deal with AutoZone is part of its push to make its products available to more customers and through more channels.

**Atlanta Business Chronicle –  
March 2010.**

### Health Care Bill and the Automotive Industry

The auto industry, which was largely noncommittal during the yearlong debate about changes to the national health care system, remains uncertain about the effects of the new health care legislation on the industry. General Motors Co., American Honda Motor Co. and the National Automobile Dealers Association are reviewing the new health care bill to determine what it means to automakers, suppliers and dealers. Small businesses with fewer than 25 employees would receive tax credits to help them buy insurance for their workers. Starting in 2014, large employers could face federal fines for failing to provide coverage. **Automotive News –  
March 2010.**



## In this issue

Recent Industry Happenings **S.1**

Eastern Connection **S.2**

Connecting YOU with \$avings! **S.3**

Connecting with YOUR World **S.4**

## Recent Industry Happenings

### Postal Service Outline Five-Day Delivery Proposal

The U.S. Postal Service Board of Governors approved management's request to move forward with its five-day delivery proposal and to file a request for an advisory opinion with the Postal Regulatory Commission (PRC) on March 30. The five-day delivery proposal is a critical element of a larger plan, "Delivering the Future," announced March 2. The plan includes legislative and regulatory changes needed to give the Postal Service the flexibility to make necessary business decisions in a timely manner, including the prefunding of retiree health benefits, pricing and delivery frequency. **PARCEL – March 2010.**

### Greener Roots Take Hold in Site Selection & Design

A recent survey on facility sustainability shows that more companies are prone to putting down greener roots these days. Techniques such as designing a building so that it significantly reduces the amount of water needed for operation — or locating a site so that it does not disturb any nearby wetlands, soil or streams — are being utilized by more companies according to the recent Facility Sustainability Survey Report by Tompkins Supply Chain Consortium. While decisions are still being made based on the bottom line, this shows that companies are increasing their triple bottom line — benefiting three elements: people, planet and profit. **PARCEL – March 2010.**

---

## Eastern Connection News

### Eastern Connection Congratulates 27 Winners in Anniversary Promotion

Eastern Connection celebrated 27 years of service on February 14. As part of the celebration, EC held a month long contest where participants could enter online for their chance to win a Lobster or Steak dinner for two courtesy of long-time client Legal Sea Foods. A drawing was held March 1, and winners were notified via email. The contest yielded a record number of entries and Eastern Connection wishes to thank everyone for participating and for their continued support!

---

## Connecting YOU with \$avings!

### Shipping Tip of the Month

**Stay Connected.** Time is money, and delays in accessing vital shipping information can cost you. Consider utilizing online technologies that allow you to check the status of your shipments as they happen directly on the Eastern Connection website. Visit Eastern Connection online at [www.easternconnection.com](http://www.easternconnection.com) to track your package!